Fernbrook Finance

Numbers you can take into the board meeting without rechecking them.

Bookkeeping and a part-time CFO for SaaS companies with 10 to 50 staff.

6

working days to close

Your books close by the 6th working day of every month. That date is in your contract, and any month we miss it is free.

Checked twice before it reaches you

Lead accountant closes → **Second accountant: 42-point check** → **Marcus Odell, CFO, signs off**

WHAT EVERY CLOSE COVERS

Bank and card reconciliation, accruals, deferred revenue and payroll entries, closed by the 6th working day. A second accountant checks each close against a 42-point checklist, then your CFO signs it off before it reaches you.

0.5%

the most any 2025 correction moved revenue or runway

Every close checked twice.

THE GUARANTEE

Our error: fixed in 48 hours, month refunded. An outside CPA settles disputes.

Trace every pack number to your ledger.

YOUR OWN SYSTEMS

QuickBooks or Xero

You keep full access.

ARR AND NRR DEFINITIONS

Agreed in week 1, reconciled to Stripe.

Two accountants do the close. Marcus's 8 CFO hours go to your business.

Your time: one review call a month.

About 6 hours left for your questions.

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I used to recheck every board pack myself. Now I take Fernbrook's numbers straight into the board meeting.

Priya Raman

CEO of Tallypoint (22 staff)

Close cut from 19 days to 6.

Board meeting before our first close?

Weeks 1 to 2 → **Last 3 months cleaned up** → **First close: month end**

BEFORE YOUR FIRST CLOSE

Cleaned-up months: same second check, CFO sign-off.

A raise adds a known, fixed amount.

Most raises need 20 to 30 extra CFO hours at $250 an hour, agreed as a fixed block before the raise starts.

Who does the work

LEAD ACCOUNTANT

Dana Whitlock, CPA

9 years closing SaaS books.

CFO

Marcus Odell

Former VP Finance, two Series B SaaS companies.

References: Priya Raman, Owen Carver.

6 accountants and 3 CFOs serve 41 clients.

Straight answers

Included	Bookkeeping, day-6 close, second-accountant check, CFO sign-off, 8 CFO hours a month, board pack, 13-week forecast.
Price	$4,500 a month, fixed, in US dollars. No setup fee. Older months $1,500 each. Raise hours $250 an hour.
Exit	3-month minimum, then 30 days' notice. Leave with no fee if we miss the day-6 close twice, or our error reaches your board pack twice, in those 3 months.
If it fails	Late close: that month is free. Our error in your pack: fixed in 48 hours, month refunded; an outside CPA you pick decides disputes, at our cost. In 2025: late close paid out never, accuracy once.

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Book a 30-minute finance review.

We look at your last close and tell you what we'd fix first, whether you hire us or not.

Book your finance review